



## **Atest sp. z o.o.**

The Polish company Atest sp. z o.o. which is the exclusive distributor of the German company Symapatec GmbH producing equipment for particle size and shape analysis, is looking for an employee for the position of:

### **Sales representative in Czech & Slovakia**

Territory: Czechia, Slovakia

#### **JOB DESCRIPTION:**

- Maintain direct contact via telephone and email with current Customers. Collect information about processes and production developments to be able to answer with appropriate solution.
- Browse tenders and purchase project available on the market, check technical specification to confirm particle sizing purpose of tender/project.
- Research on trade fairs and exhibitions dedicated to industries and applications with good match to particle sizing.
- Participation in fairs and seminars in Czech & Slovakia (x2 per year), organization support.
- Sales database administration: save each telephone/email contact in appropriate file.
- Active market research for new potential Customers.
- Find and establish contact with appropriate person. Maintain contact same as with current Customers.
- More advanced duties at future.

#### **SKILLS:**

- Native: Czech or Slovak.
- Fluent: English.
- Background: material engineering, physics, technology or similar.
- Practical knowledge of MS Office.
- Place of residence: preferable Czechia.

Please send your CV to the following e-mail address: [m.kula@atest.pl](mailto:m.kula@atest.pl)

Kindly note that only selected candidates will be contacted.

Please add the clause: I agree to the processing of my personal data for the recruitment process.